# NORONHA ADVOGADOS BRAZIL'S GLOBAL LAWYERS

São Paulo | Rio de Janeiro | Brasília | Curitiba | Porto Alegre | Recife | Belo Horizonte



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#### **BIDDING PROCEDURES UNDER BRAZILIAN LAW**

Durval de Noronha Goyos Jr. Senior Partner - Noronha Advogados São Paulo - November 17<sup>th</sup>, 2009.

#### **BASIC LEGAL FOUNDATIONS**

- Article 22, XXVIII, 33, Federal Constitution.
- Federal Law 8.666/93.



#### **DEFINITION**

**PUBLIC BIDDING** — A set of procedures previously required for the entering into contracts by the public administration, which grants equal opportunity to all bidders with a view to ensuring greater efficiency and the prevalence of ethics in public transactions.



#### SUBJECTS TO PUBLIC BIDDING

- A) Direct Public Administration (Federal, Union, States, Federal District and Municipalities);
- B) Legislative Bodies (Federal, State and Municipal);
- C) Judiciary (Federal, State) and
- D) Public Companies.



#### **OBJECT OF PUBLIC BIDDING PROCEDURES**

- Purchase of Goods and Services
- Rentals
- Sales
- Others
- That can be provided by more that one source
- The object must be described in the invitation to bid in a clear and precise manner (Art. 40, I)

# PRINCIPLES OF THE PUBLIC BIDDING PROCEDURES (ARTICLE 3)

- A) Equality of bidders;
- B) Legality;
- C) Impersonal nature;
- D) Morality;
- E) Publicity;
- F) Objective decision;
- G) Fiscalization;
- H) Competitivity;
- Standardization;
- J) Formal procedure;
- K) Mandatory result; and
- L) Defense.

### EXCEPTION TO THE OBLIGATION TO THE FOLLOW A BIDDING PROCEDURE

- A) Legal waiver (art. 17) ex: sale of assets;
- B) Possible waiver (art. 24) ex: small value, emergencies, public security, war, etc.
- C) Not Required (art. 25) ex: sole producer, specialized services of a single nature, hiring of artist.

### Types of Bidding (Article 45)

- A) Bidding of least price;
- B) Bidding of best technical services;
- C) Bidding of least price and best technical services; and
- D) Bidding of best offer or price.

## BASIC CHARACTERISTICS OF BIDDING PROCEDURE (ARTICLES 21 AND 22)

- A) Ample publicity;
- B) Universal Nature;
- C) Previous qualification; and
- D) Collegiate decision.

#### INTERNATIONAL BIDDINGS

- A) Domestic resources;
- B) International resources based on international treaties, Law 8666/93 may not apply.



#### **C**ONSORTIA

Leader represents consortium before the Public Authority.



#### PHASES OF THE BIDDING PROCEDURE

- A) Opening with the publishing of the invitation to bid which must have public hearing (art. 39 and 40):
- 1. conditions;
- 2. criteria;
- 3. description of object;
- 4. period for delivery;
- 5. appeals possible;
- 6. criteria for untying;
- 7. dates and conditions for the execution of the agreement;
- 8. conditions for the receiving the object, and
- 9. criteria per price readjustments.

### **ADJUDCATION OF RESULT (ARTICLE 48)**

• LEGAL EFFECTS

APPEAL



# REVOCATION, ANNULMENT OR CANCELATION (ARTICLE 49)



### **CONTROL OF BIDDING**

Auditor's Courts



# ADMINISTRATIVE, CIVIL AND CRIMINAL LITIGATION



#### PUBLIC PRIVATE PARTNERSHIPS IN BRAZIL

Will apply:

Law on Public Bids (8666/93); and

Law on Public Concessions (8987/95).



# FORMS OF CONCESSION CONTRACTS UNDER PPP Law (Article 2)

A) Sponsored Concession;

B) Administrative Concession.



#### **BASIC CONDITIONS FOR A PPP CONTRACT**

A) Value (more the R\$20 million);

B) Period (more than 5 years);

C) Sole objective must not be the provision of services to the public administration.

# CHARACTERISTICS OF PPP CONTRACTS (ARTICLE 4)

- A) Fiscal responsability;
- B) Transparency;
- C) Financial sustainability; and
- D) Distribuction of risks.



### **SUNDRY REQUIREMENTS**

A)SPE (article 9);

B) Draft of contract in the bidding notice; and

C) Compliance with law 8987/95 and possibility guarantees for bid proposals and adoption of ADR.

### **NORONHA ADVOGADOS**



### THANK YOU!



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